Regional Recruitment: 'The Good, The Bad and The Ugly'







The Skills and Self Development





Planning

Relationship Management



Self-motivated/ Trustworthy



Externally

UCAS

Teachers and Advisors
T&A Conferences
Other Regional Advisors
HELOA

Internally

Academic departments
Campus tours/ location
Other key stakeholders
Recruitment Café
Academic Virtuals





Personal Views: Four to Finish

1 Homeworking: pros and cons

2 What I would tell my former self...

3 One big challenge

4 One big success







Strategy to Regional Engagement







Workload and Tasks

- A Typical Week?
- How to Identify Schools and Colleges to Work With?
- Diary Management Clashes and Staffing
- Extra Projects







Logistics, Practicalities and Tools







How?



New starter procedures



Logistics: personal



Materials/ equipment







Where?







Campus activities



Virtual delivery



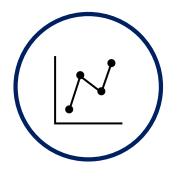
Use of academics and ambassadors







What?



Recording and reporting



Promotion



Team comms







Discussion Exercise

You now have 5-10 mins to discuss your institutional approach to regional recruitment and share best practice.







Questions?







Thank you





