# How to Level-Up Your Student Engagement



### STAND PIC OF ME AND JU, HELOA CONFERENCE



### We're 10 years old! Gecko wouldn't be what it is today without our clients!





Туре

Text Me

Emails

Form R

Chat &

Calls

**Total in** 

Events

### 100M interactions with students since 2012, 32M last year!

	2022
essages	12.5M
	11M
esponses	5M
Bot Messages	4M
	260K
n 2022 (so far)	<b>32M+</b>
	50K

### **Our Platform**



### **Event Management**

Increase the success of campus, and virtual events



### **Live Chat**

Consolidate, and measure conversations with students



### **Data Capture**

Collect quality data online or offline, anywhere



### **Call Centre**

Setup a student call centre in a matter of minutes



### Chatbot

Answer non-complex repetitive questions



### Marketing

Send bulk, targeted texts and emails to engage students





### Video

Easily stream virtual events to large audiences.

Gecko is the technology that wraps around you & your team giving everyone superhuman ability!

**GECK** 

# How to Level-Up Your Student Engagement



### Integrations



### **Enterprise CRM**

### We've seen the shift first hand. 60% of our UK customers are now using an enterprise CRM.







## 4 Out of 5 Customers use Gecko alongside their CRM...



### We have questions...



### GECK

Were you told your CRM would do **everything** you needed?

Were you promised the world and **sold a dream**?

Were you reassured you could get rid of other technologies as they were **no longer needed**?

# You may have been Catfished by your CRM

CRM conversations are often about the internal look and feel, how it's going to make teams more efficient, and how it's going to help people do their jobs better through workflows and automation.

What people don't realise, often until it's too late, is that there are gaps in a CRM platform. If you don't mitigate those gaps, you're in trouble





# Where Gecko adds value...at a glance

- Designed for higher education
- User friendly
- Plugs the gaps
- Puts the power in your hands
- Fast implementation
- Expert knowledge



### QR Codes...



### PASSPORT

AUSTRALIA Type / Type Oode of issuing / Oode de l'Etat P State émetteur

### Name / Nom CITIZEN JOHN

Nationality/ Nationalité AUSTRALIAN Date of birth / Date de naissance 21 JAN 1985

M Date of Issue / Date d'expiration 30 JUL 2018 Authority / Autorite 30 JUL 2028 DOCUMENT No. N 0 9 9 5 5 3 0



Place of birth / Lieu de naissance CANBERRA Velderk sins ture / Sinseture du titul

John

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- Sign in with your Sky iD and follow the instructions to create a Paramount+ account. You can use any email address and password you like for your new account



ready have a Paramount+ subscription with another provider? Make ure you cancel it, so you don't continue to be charged by them













### QR Codes in Higher Ed....

- Data Capture
- Check-in students at events
- Direct students to chat / chatbot ullet
- Point students to web pages / forms  $\bullet$
- Download apps / resource materials •
- .....Lots more





### Diversify Your Communication Channels...











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**Phil Smith Marketing Coordinator CRM Northumbria University** 



- By introducing SMS messages to our event communication plans we have seen a rise of around 90% in event registrations. Even more pleasing for us,
- overall event attendance is up 30%. We received a
- record 400 bookings in a 24 hour period after our first
- SMS campaign.



# 6 Texts That will drive engagement at your events...

- **Booking confirmations**
- Reminder texts 1 week to go, session about to start  $\bullet$
- Updates, venue/time changes
- Feedback forms/additional information
- Access portal pages
- Promote sign ups



### Questions?

